

'Ever Researching for a Brighter World'

Nichia is the number one LED (Light Emitting Diodes) manufacturer in the world with the largest market share among other high brightness LED manufacturers and an annual turnover of approximately 3.1 Billion Euros.

Nichia succeeded in developing and commercializing the super high brightness Blue LED in 1993. It was accepted with great amazement in the related industries throughout the world. Since the first announcement of the Blue LED in 1993, InGaN-based LEDs in different emission colors, ranging from ultraviolet to yellow, have been contributed to the diversification of LED application fields.

Nichia Corporation is a Japanese company that has subsidiary locations all over the world with 9,200 Employees worldwide.

Join our Kronberg sales office, Nichia Europe GmbH, as a

# SALES ASSOCIATE (M/F/X)

in our Operations Teams.

### Your tasks

- Processing purchase orders, placing orders and tracking shipment
- Managing and coordinating customer forecasts, product inventory and order status
- Handling customer questions and inquiries in consultation with the Key Account Manager/Sales Manager
- Data input and maintenance in internal systems
- Supporting the sales and marketing team in supply and communication activities
- Supporting the creation of documents for sales and marketing processes
- Supporting the EU accounting team in preparing for scheduled audits

## Your qualifications

- University degree (or comparable higher education) in business, technical or cultural studies
- University graduates welcome, 1-3 years of back office work experience, preferably in technical sales support, desirable but not required
- Proficiency in Microsoft Office tools highly desirable
- Sufficient experience with IT systems and no reserve towards such systems

- Technically-minded
- Excellent verbal and written communication skills in English
- Proficiency in another language, especially Japanese and/or French, preferable
- A team player with the ability to establish good relationships and collaborate with international staff and customers
- A self-starter with an analytical and structured way of thinking who strives to find solutions to problems and accepts responsibility and accountability for achieving defined targets
- High flexibility, good time management, able to prioritize
- Detail-oriented, able to handle confidential information responsibly
- Confidence in handling numbers and figures precisely

### We offer

- A dynamic international team
- Exciting work in the growing Automotive and Lighting industry with market leaders and innovation drivers
- A chance to grow together with a successful company
- Attractive employee benefits

### **Contact details**

If you are highly motivated and have a distinct ability to work in teams, please send your resume, cover letter and salary indication in English per e-mail to our Human Resources department at

NEG HR@nichia.eu

Please visit our website at www.nichia.com.